

Hf 199-14441

Director, Acquisition and Account Management-Ft Worth, TX

An innovative consumer lending organization, headquartered in Ft. Worth, seeks Director of Account Management and Acquisition reporting to the VP, Risk Management to lead underwriting and credit risk strategies. Key responsibilities

- Develop/enhance business underwriting lending models, scoring models and other analytical decision technologies
- Identify/manage credit and fraud trends, forecasting and analysis.
- Continuously evaluate loan application process to maximize customers' experience.
- Partner with senior management in development/deployment of strategies for credit risk management
- Investigate alternatives; develop recommendations for account underwriting and/or administration
- Manage team of analysts in development, implementation and validation of credit risk, driving improvements to profitability and other metrics.
- Demonstrate superior analytical ability coupled with desire to execute deliverables for real world applications.
- Interface effectively with Technology, Marketing and Loan Operations
- Analyze, recommend and implement risk strategies pertaining to credit line management, collections, authorizations and communications.

Qualifications:

- Undergraduate degree; advanced degree (MBA, etc) preferred.
- 5– 7 years senior risk management/analytical experience
- 3 years experience managing team of analysts and SAS experts
- Strong quantitative statistical modeling capabilities
- History of building scoring and/or “tree” –based models
- Experience using data mining/analysis software (e.g. SAS, SQL, etc)
- Strong understanding of credit fraud and automated fraud prevention techniques
- Basic understanding of SAS
- Self-motivated team player with excellent communication skills
- Experience with financial services and/or technology companies preferred

Salary: \$80-110k

Refer to Job#14441- and email MS Word attached resume to Howard Fishman, howard@analyticrecruiting.com or register online at www.analyticrecruiting.com choosing Howard Fishman as your contact recruiter.